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INDEPENDENT AUDITOR'S REPORT

To the Members of International Conservation Fund of Canada

Opinion

We have audited the financial statements of International Conservation Fund of Canada (ICFC), which comprise the statement of financial position as at December 31, 2023, and the statements of revenues and expenditures, changes in net assets and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of ICFC as at December 31, 2023, and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of ICFC in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing ICFC's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate ICFC or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing ICFC's financial reporting process.

Halifax

Chester

Bridgewater

Liverpool

Shelburne

Barrington Passage

Independent Auditor's Report to the Members of International Conservation Fund of Canada (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ICFC's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on ICFC's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause ICFC to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Bridgewater, Nova Scotia June 19, 2024 CHARTERED PROFESSIONAL ACCOUNTANTS

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Statement of Financial Position

December 31, 2023

		2023		2022
ASSETS				
Current				
Cash	\$	_	\$	302,685
Accounts receivable	•	348,459	Ψ	1,647
HST recoverable		15,716		16,130
Project advances		1,664,247		<u>1,994,097</u>
		2,028,422		2,314,559
Unrestricted investments (Note 3)		49,126		2,212,778
Capital assets (Note 4)		95,592		96,737
Internally restricted cash and investments (Notes 5, 8)		7,004,197		96,737 6,438,434
	\$	9,177,337	\$	11,062,508
LIABILITIES				
Current (A) (A)				
Bank indebtedness (Note 6)	\$	763,421	\$	-
Accounts payable		148,168		66,340
Deferred income		500		138,826
	<u> </u>	912,089		205,166
NET ASSETS				
General fund		1,261,051		4,418,908
Restricted fund (Note 8)		7,004,197		6,438,434
		.,00-,101		
	.	8,265,248		10,857,342
	\$	9,177,337	\$	11,062,508

ON BEHALF OF THE BOARD		
	Director	 Director

See accompanying notes to the financial statements

2023 2022 **REVENUE**

REVENUE		
Donations - General	\$ 5,756,248	\$ 6,267,178
Donations - Designated	3,835,766	4,002,802
	9,592,014	10,269,980
OTHER INCOME (EXPENSES)		10,200,000
Investment income		
	205,767	212,850
Gains (losses) on disposal of investments Unrealized gain (loss) on investments	(1,290,504)	(215,044)
Gain (loss) on foreign currency exchange	(93,680)	(1,414,514)
Gain (loss) on loreign currency exchange	<u>(167,815)</u>	<u>358,616</u>
	(1,346,232)	(1,058,092)
TOTAL REVENUE	8,245,782	9,211,888
PROJECT EXPENDITURES (Schedule 1)		
TROCEST EXI ENDITORES (Schedule 1)	10,158,168	8,236,686
GENERAL AND ADMINISTRATIVE EXPENDITURES		
Advertising and message promotion	7,423	8,654
Amortization	3,855	2,274
Interest and bank charges	20,485	10,734
Investigating prospective work	37,700	19,318
Office and administration	55,319	32,895
Rent	5,805	5,818
Salaries and wages	413,844	348,821
Travel and conferences	14,942	23,087
Utilities	10,487	8,940
	569,860	460,541
FUNDRAISING EXPENDITURES		
Advertising and promotion	21,151	21,035
Consultants	21,101	22,911
Office and administration	443	
Salaries and wages	85,817	70,206
Transportation and travel	2,437	896
	109,848	115,048
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES		
FOR THE YEAR (Note 7)	\$ (2,592,094)	\$ 399,613

Year Ended December 31, 2023

	General Fund	Restricted Fund	2023	2022
NET ASSETS - BEGINNING OF YEAR	\$ 4,418,908	\$ 6,438,434	\$ 10,857,342	\$ 10,457,729
Excess (deficiency) of revenue over expenditures for the year (Note 7) Internal transfer (Note 8)	(3,296,552) 138,695	704,458 (138,695)	(2,592,094)	399,613 -
NET ASSETS - END OF YEAR	\$ 1,261,051	\$ 7,004,197	\$ 8,265,248	\$ 10,857,342

Year Ended December 31, 2023

	2023	2022
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenditures for the year Items not affecting cash:	\$ (2,592,094)	\$ 399,613
Amortization of capital assets	3,855	2,274
Loss on disposal of investments	1,290,504	215,044
Unrealized gain (loss) on investments	93,680	1,414,514
	(1,204,055)	2,031,445
Changes in non-cash working capital:		
Accounts receivable	(346,812)	11,499
HST recoverable	414	(1,177)
Project advances	329,850	(1,132,254)
Prepaid expenses	-	825
Accounts payable	81,826	(13,083)
Deferred income	(138,326)	138,826
	(73,048)	(995,364)
Cash flow from (used by) operating activities	(1,277,103)	1,036,081
INVESTING ACTIVITY		
Purchase of capital assets	(2,710)	(2,500)
FINANCING ACTIVITIES		
Proceeds on sale of investments	1,930,236	1,215,146
Purchase of investments	(1,716,529)	(2,580,070)
Cash flow from (used by) financing activities	213,707	(1,364,924)
DECREASE IN CASH FLOW	(1,066,106)	(331,343)
Cash - beginning of year	302,685	634,028
CASH (DEFICIENCY) - END OF YEAR	\$ (763,421)	\$ 302,685

Year Ended December 31, 2023

DESCRIPTION OF OPERATIONS

The International Conservation Fund of Canada ("ICFC"), is a registered Canadian charity founded in April, 2007, and accordingly is exempt from income taxes. ICFC's mission is to advance the long-term preservation of nature and biodiversity in the tropics and other priority areas by: furthering the protection of natural ecosystems; countering degradation of natural ecosystems; and promoting the restoration or recovery of natural ecosystems; while seeking ways to involve local communities.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Revenue recognition

International Conservation Fund of Canada follows the deferral method of accounting for contributions. Contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Unrestricted investment income is recognized as revenue when earned.

Cash

Cash includes bank balances, including bank overdrafts with balances that fluctuate from positive to overdrawn, are presented under cash.

Investments

Investments for which there are quoted prices in an active market are carried at fair value. Unrealized gains or losses are reported in the statement of operations.

Project advances

The International Conservation Fund of Canada (ICFC) works with field partners who carry out program activities. Advances of funds are made to field partners, with no more than 6 months funding advanced in any installment for projects more than \$10,000. Further payments made after the initial payment are dependent on satisfactory project and financial reports being received from field partners. Project expenses are recorded upon receipt of financial reports from the field partners.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization. Capital assets are amortized over their estimated useful lives on a straight-line basis at the following rates:

Equipment Computer equipment

Year Ended December 31, 2023

5 years

5 years

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Contributed services

Volunteers contribute a significant amount of their time each year. Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

Donated assets

Donated assets are recorded at their fair market value at the time of the donation.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date.

Transaction costs on the acquisition, sale, or issue of financial instruments which are subsequently reported at fair value are expensed when incurred. Transaction costs on the acquisition, sale, or issue of financial instruments which are subsequently reported at amortized cost are amortized over the expected life of the instrument.

Financial assets measured at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable, bank indebtedness and deferred income.

Financial assets measured at fair value include marketable securities.

3.	UNRESTRICTED INVESTMENTS	2023	2022
	Canadian Investment portfolio US Investment portfolio (USD - \$246; 2022 - \$297,913)	\$ 48,800 326	\$ 1,809,284 403,494
_		\$ 49,126	\$ 2,212,778

Unrestricted investments are in various Canadian and US equities and mutual funds held through TD Waterhouse.

Notes to Financial Statements Year Ended December 31, 2023

4.	CAPITAL ASSETS	Cost	cumulated nortization	 2023 Net book value	 2022 Net book value
	Interest in land Equipment Computer equipment	\$ 93,152 3,175 23,025	\$ - 3,174 20,586	\$ 93,152 1 2,439	\$ 93,152 1 3,584
_		\$ 119,352	\$ 23,760	\$ 95,592	\$ 96,737

Interest in land represents 3 hectares and conservation easements over 2,576 hectares of land in Guatemala, and mortgages in Ecuador and Bolivia with conservation covenants.

5.	RESTRICTED CASH AND INVESTMENTS	···	
_		 2023	2022
	Canadian Investment portfolio US Investment portfolio (USD - \$3,441,144; 2022 -	\$ 3,378,970	\$ 3,209,142
	\$2,384,297)	 3,625,227	 3,229,292
		\$ 7,004,197	\$ 6,438,434

Restricted investments are in various Canadian and US equities and mutual funds held through TD Waterhouse and Peregrine Investment Management. These investments are professionally managed by the Private Investment Counsel and Peregrine and are recorded at market value except for a \$625,000 investment in a wind project, which is a private company.

6. BANK INDEBTEDNESS

The International Conservation Fund of Canada secured a \$1,000,000 line of credit secured by the combined margined market value of investments pledged as security and assigned to the bank at an annualized interest rate of prime.

7. EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES FOR THE YEAR

In prior years, revenues and expenditures have generally tracked closely with each other. In 2023, revenues fell short of expenditures by \$2,592,094 due to adverse events. A large grant expected from a past donor toward the Kayapo Project did not materialize, and a unique situation with a donation of securities entailed a major loss.

In spite of these events ICFC was able to meet its commitments to their project field partners.

8. INTERNALLY RESTRICTED NET ASSETS

The Board of Directors has internally restricted cash and investments for the following purposes:

	 2023	 2022
ACG Parataxonomist Fund Los Amigos Conservation Concession Fund Poon Trust Fund Administration Fund Jocotoco Fund	\$ 2,622,152 1,657,532 970,266 715,953 1,038,294	\$ 2,385,594 1,577,455 726,354 868,928 880,103
	\$ 7,004,197	\$ 6,438,434

Investments related to the ACG Parataxonomist Fund are restricted for the purpose of supporting and implementing conservation in the Area de Conservation Guancaste, Costa Rica. Investments related to Los Amigos Conservation Concession Fund are restricted for the purpose of funding activities and staff positions to provide conservation stewardship of the Los Amigos Conservation Concession, Peru. Investments related to the Poon Trust Fund are restricted for the purpose of providing support to private tropical reserves. Income from the Administration Fund is restricted to supporting staffing and administration expenses. Investments related to the Jocotoco Fund are restricted for the purpose of supporting the Fundación de Conservación Jocotoco in Ecuador.

During the year, ICFC transferred \$192,500 (2022 - \$191,719) to unrestricted net assets to be used to support the restricted funds intended projects. During the year, ICFC transferred \$53,805 (2022 - \$233,694) from general operations to restricted net assets.

FINANCIAL INSTRUMENTS

ICFC is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about ICFC's risk exposure and concentration as of December 31, 2023.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. ICFC is mainly exposed to market risk from all three sources.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, ICFC manages exposure through its normal operating activities. ICFC has no external bank debt and risk of exposure to interest rate fluctuations is minimal.

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9. FINANCIAL INSTRUMENTS (continued)

Currency risk

Currency risk is the risk to ICFC's earnings that arise from fluctuations of foreign exchange rates and the degree of volatility of these rates. ICFC is exposed to foreign currency exchange risk on cash, investments and loans receivable held in U.S. Dollars. ICFC does not use derivative instruments to reduce its exposure to foreign currency risk.

	2023	2022
Cash (bank indebtedness) Accounts receivable Project advances Accounts payable Investments	\$ (242,542) 97,919 1,602,681 	\$ 158,939 - 1,954,716 - 3,623,786
	\$ 5,083,558	\$ 5,737,441

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. ICFC is exposed to other price risk through its investments in quoted shares and mutual funds with TD Waterhouse.

INTERNATIONAL CONSERVATION FUND OF CANADA PROJECT EXPENDITURES

Page 13 (Schedule 1)

Year Ended December 31, 2023

		2023		2022
XPENDITURES				
Argentina: Hooded Grebe & Magellanic Plover	\$	120,183	\$	70.54
Bahamas: Salinas Long Island Restoration	Ψ	320,541	Φ	79,51
Bangladesh, Myanmar, China, Taiwan: Spoon-billed sandpiper		•		270,60
Bolivia: Blue-throated macaw (Barba Azul Reserve)		94,005		90,53
Brazil: Jurua Aquatic Biodiversity		133,448		30,17
Brazil: Kayapo Project		63,107		-
Cambodia: Marine Conservation		3,436,362		3,431,80
Chile: Maullin coastal wetlands		275,873		224,22
Columbia: Harlequin Frogs		116,300		132,23
Costa Rica: ACG Marine Education & Parataxonomists		82,246		15,44
Costa Rica: Osa Peninsula & Youth Nature Program		117,190		141,09
Democratic Population of Connect Connection and the		591,443		325,73
Democratic Republic of Congo: Grauer's gorilla		241,133		241,15
Ecuador: Choco Land Acquisition		243,956		-
Ecuador: FCAT Reserve management and land purchase		79,198		29,67
Guatemala: Laguna Grande Reserve		92,117		88,08
Indonesia: Papua Forest Conservation		231,644		263,78
Indonesia: Sulawesi Threatened Wildlife		223,114		246,32
Kenya: Kijabe Forest		80,752		95,26
Kenya: Massai Vulture Sanctuary		92,518		39,52
Kenya: Mount Elgon Elephants		53,903		15,45
Kenya: Mount Suswa Bats		57,364		46,68
Kenya: Mukutan Conservancy, aka Laikipia Conservancy		635,143		639,22
Madagascar: Farankaraina Community Forest		90,385		159,912
Malawi: Lake Malawi fish conservation		633,437		367,95
Mali: Desert Elephant Project		249,170		244,772
Mexico: Vaquita Porpoise		137,571		70,96
Nepal: Koshi Tappu Wetlands & Land Acquisition		43,995		63,416
Nepal: Red Panda Project		76,365		19,68
Nicaragua: Sea Turtle Projects		56,498		
Panama: Majé Mountains Indigenous-led conservation		68,256		91,546
Peru: Andean Amazon MAAP				46,85
Peru: Conservation Graduate Research Fellowship (New Venture		342,382		189,300
Fund)		467 000		04.046
Peru: ICFC Field Training Fellowship		167,828		61,646
Peru: Los Amigos Conservation Concession		120,026		-
Small Projects (Argentina, Belize, Bhutan, Brazil, Ecuador, French		201,239		92,662
Polynesia, Laos, Madagascar, Mexico, Mozambique, Panama,				
Peru, Philippines)		343,055		324,49
South Africa: Rhino Conservation		107,178		54,413
Rainforest Trust - led common project		139,243		2,524
	\$	10,158,168	\$	8,236,686